



ACCDS, FICEA and Cluster Pulse cordially invite you for a Practical Presentation, brainstorming and discussion on

“ Opportunities for Coir Products in PSU's (Public Sector Undertakings) and Corporates ”

Date	: 24th Aug. 2009 (Monday)	25th Aug. 2009 (Tuesday)
Time	: 4.00 pm to 7.00 pm (Followed by dinner)	10.00 am to 5.00 pm One to one meet

Venue : Hotel Royale Park, Alleppey

For registration (No registration fees)

contact : CLUSTER Pulse

CRA 64, No :10/843A, Mantra light Road, Near Sahrudaya Hospital, Thathampally, Alleppey - 688103, Kerala, India.

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(Detailed Program Overleaf)



Indian railways



CISF

Detailed topics of Presentation and discussion

1. How many PSU's are there in India ?
2. Do PSU's buy coir Products- doormats, mattings etc. ?
3. What is vendor registration in PSU ?
4. Forms, Steps and Process of vendor registration
5. Why is tendering done by PSU's inspite of vendor registration ?
6. Can you supply to PSU's without being a registered vendor ?
7. Tender requirements? DGS&D technical Specifications
8. Price Calculation for bidding to PSU's
9. Sampling and negotiations in PSU's
10. SPANCO of PSU's ?
11. Order Processing, inspection, billing and Payment Process of PSU's
12. Cluster theme mats for corporates
13. IT matting for ICT companies
14. Any other topics



Cochin port trust



Naval dockyard, Mumbai



Military Engineering services



Western naval command



DRDO

